## BALANCE SHEET (consolidated) Quarter I/ 2008

Unit: VND

|   | T                        | I    | Γ                 | Unit: VND                |
|---|--------------------------|------|-------------------|--------------------------|
| ASSETS  |                          | Note | Ü                 | <b>Beginning Balance</b> |
| 1   | 2                        | 3    | 4                 | 5                        |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)                  |                          |      | 475,484,490,740   | 301,145,226,677          |
| I. Cash and cash equivalents                                    | 110                      |      | 309,682,074,029   | 39,907,002,124           |
| 1. Cash   | 111                      | V.01 | 309,682,074,029   | 39,907,002,124           |
| 2. Cash equivalents   | 112                      |      | 0                 | 0                        |
| II. Short-term financial investments                            | 120                      | V.02 | 3,889,414,320     | 90,238,400,000           |
| 1. Short-term investments                                       | 121                      |      | 3,889,414,320     | 90,238,400,000           |
| 2. Provision for devaluation of short-term security investments | 129                      |      | 0                 | 0                        |
| III. Receivables  | 130                      |      | 46,811,143,545    | 58,819,348,718           |
| 1. Trade accounts receivables                                   | 131                      |      | 39,743,675,479    | 48,742,231,540           |
| 2. Advances to suppliers  | 132                      |      | 3,788,829,518     | 4,264,269,629            |
| 3. Short-term internal receivables                              | 133                      |      | 0                 | 0                        |
| 4. Receivable in accordance with contracts in progress          | 134                      |      | 0                 | 0                        |
| 5. Other receivables  | 135                      | V.03 | 3,278,638,548     | 5,812,847,549            |
| 6. Provision for short-term bad receivables (*)                 | 139                      |      | 0                 | 0                        |
| IV. Inventories   | 140                      |      | 31,785,133,272    | 29,370,851,363           |
| 1. Inventories  | 141                      | V.04 | 31,785,133,272    | 29,370,851,363           |
| 2. Provision for devaluation of inventories (*)                 | 149                      |      | 0                 | 0                        |
| V. Other short-term assets                                      | 150                      |      | 83,316,725,574    | 82,809,624,472           |
| 1. Short-term prepaid expenses                                  | 151                      |      | 21,048,251        | 12,002,001               |
| 2. VAT deductible   | 152                      |      | 182,085,503       | 0                        |
| 3. Tax and accounts receivable from State budget                | 154                      | V.05 | 15,451,040        | 11,522,930               |
| 4. Other short-term assets                                      | 158                      |      | 83,098,140,780    | 82,786,099,541           |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                   | 200                      |      | 1,417,049,683,102 | 1,440,134,822,694        |
| I. Long-term receivables  | 210                      |      | 0                 | 0                        |
| 1. Long-term receivables from customers                         | 211                      |      | 0                 | 0                        |
| 2. Capital receivable from subsidiaries                         | 212                      |      | 0                 | 0                        |
| 3. Long-term inter-company receivables                          | 213                      | V.06 | 0                 | 0                        |
| 4. Other long-term receivables                                  | 218                      | V.07 | 0                 | 0                        |
| 5. Provision for long-term bad receivable (*)                   | 219                      |      | 0                 | 0                        |
| II. Fixed assets  | 220                      |      | 1,359,674,683,102 | 1,389,759,822,694        |
| 1. Tangible fixed assets  | 221                      | V.08 | 1,347,447,893,351 | 1,378,020,459,382        |
| - Historical cost   | 222                      |      | 1,799,609,955,666 | 1,798,025,502,871        |
| - Accumulated depreciation                                      | 223                      |      | -452,162,062,315  | -420,005,043,489         |
| 2. Finance leases fixed assets                                  | 224                      | V.09 | 0                 | 0                        |
| - Historical cost   | 225                      |      | 0                 | 0                        |
| - Accumulated depreciation                                      | 226                      |      | 0                 | 0                        |
| 3. Intangible fixed assets                                      | 227                      | V.10 | 11,677,633,616    | 11,677,633,616           |
| - Historical cost   | 228                      |      | 11,677,633,616    | 11,677,633,616           |
| - Accumulated depreciation                                      | 229                      |      | 0                 | 0                        |
| 4. Construction in progress expenses                            | 230                      | V.11 | 549,156,135       | 61,729,696               |
| III. Property investment  | 240                      | V.12 | 0                 | 0                        |
| 1111, I I Oper ty in resument                                   |                          |      | 0                 | 0                        |
| - Historical cost   | 241                      |      |                   |                          |
| - Historical cost   |                          |      | 0                 | 0                        |
|   | 241<br>242<br><b>250</b> |      |                   |                          |

| Deferred income tax assets     Others                        | 262<br>268 | V.21 | 0              | 0              |
|--|------------|------|----------------|----------------|
|  | 1          | V.21 | 0              | 0              |
| 1. Long-term prepaid expenses                                | 261        | V.14 | 0              | 0              |
| V. Other long-term assets                                    | 260        |      | 0              | 0              |
| 4. Provision for devaluation of long-term finance investment | 259        |      | 0              | 0              |
| 3. Other long-term investments                               | 258        | V.13 | 57,375,000,000 | 50,375,000,000 |
| 2. Investment in joint-venture                               | 252        |      | 0              | 0              |

| TOTAL ASSETS (270=100+200)                          | 270  |      | 1,892,534,173,842     | 1,741,280,049,371        |  |
|---|------|------|-----------------------|--------------------------|--|
| CAPITAL SOURCES                                     | Code | Note | <b>Ending Balance</b> | <b>Beginning Balance</b> |  |
| 1   | 2    | 3    | 4                     | 5                        |  |
| A. LIABILITIES (300=310+330)                        | 300  |      | 1,088,290,183,917     | 1,118,985,408,316        |  |
| I. Short-term liabilities                           | 310  |      | 88,906,886,013        | 83,222,768,022           |  |
| 1. Short-term borrowing and debts                   | 311  | V.15 | 0                     | 0                        |  |
| 2. Trade accounts payables                          | 312  |      | 20,594,492,251        | 17,604,910,810           |  |
| 3. Advances from customers                          | 313  |      | 636,277,834           | 899,205,664              |  |
| 4. Taxes and liabilities to State budget            | 314  | V.16 | 13,849,517,146        | 12,349,875,803           |  |
| 5. Payable to employees                             | 315  |      | 7,354,311,526         | 10,180,833,860           |  |
| 6. Payable expenses                                 | 316  | V.17 | 19,926,489,749        | 35,253,028,681           |  |
| 7. Accounts payables-Affiliate                      | 317  |      | 0                     | 0                        |  |
| 8. Payable in accordance with contracts in progress | 318  |      | 0                     | 0                        |  |
| 9. Other short-term payables                        | 319  | V.18 | 26,545,797,507        | 6,934,913,204            |  |
| 10. Provision for short-term liabilities            | 320  |      | 0                     | 0                        |  |
| II. Long-term liabilities                           | 330  |      | 999,383,297,904       | 1,035,762,640,294        |  |
| 1. Long-term accounts payables-Trade                | 331  |      | 0                     | 0                        |  |
| 2. Long-term accounts payables-Affiliate            | 332  | V.19 | 0                     | 0                        |  |
| 3. Other long-term payables                         | 333  |      | 0                     | 0                        |  |
| 4. Long-term borrowing and debts                    | 334  | V.20 | 999,076,894,928       | 1,035,525,860,544        |  |
| 5. Deferred income tax                              | 335  | V.21 | 0                     | 0                        |  |
| 6. Provision for unemployment allowance             | 336  |      | 306,402,976           | 236,779,750              |  |
| 7. Provision for long-term liabilities              | 337  |      | 0                     | 0                        |  |
| B. OWNER'S EQUITY (400=410+430)                     | 400  |      | 804,243,989,925       | 622,294,641,055          |  |
| I. Capital sources and funds                        | 410  | V.22 | 803,437,323,648       | 620,953,754,461          |  |
| 1. Paid-in capital                                  | 411  |      | 600,000,000,000       | 400,000,000,000          |  |
| 2. Capital surplus                                  | 412  |      | 0                     | 0                        |  |
| 3. Other capital of owner                           | 413  |      | 0                     | 0                        |  |
| 4. Treasury stock                                   | 414  |      | 0                     | 0                        |  |
| 5. Assets revaluation difference                    | 415  |      | 0                     | 0                        |  |
| 6. Foreign exchange difference                      | 416  |      | 0                     | 0                        |  |
| 7. Investment and development fund                  | 417  |      | 29,624,532,193        | 29,624,532,193           |  |
| 8. Financial reserve fund                           | 418  |      | 3,533,119,550         | 3,533,119,550            |  |
| 9. Other fund belong to owner's equity              | 419  |      | 0                     | 0                        |  |
| 10. Retained profit                                 | 420  |      | 170,279,671,905       | 187,796,102,718          |  |
| 11. Capital for construction work                   | 421  |      | 0                     | 0                        |  |
| II. Budget sources                                  | 430  |      | 806,666,277           | 1,340,886,594            |  |
| 1. Bonus and welfare fund                           | 431  |      | 806,666,277           | 1,340,886,594            |  |
| 2. Budgets  | 432  | V.23 | 0                     | 0                        |  |
| 3. Budget for fixed asset                           | 433  |      | 0                     | 0                        |  |
|   |      |      |                       |                          |  |
| TOTAL RESOURCES (430=300+400)                       | 440  |      | 1,892,534,173,842     | 1,741,280,049,371        |  |

## **INCOME STATEMENT (consolidated)**

Quarter I/ 2008

Unit: VND

| Items   |      | Note  | Quart           | ter I           | Accumulation    |                 |  |
|---|------|-------|-----------------|-----------------|-----------------|-----------------|--|
| Items   | Code | Note  | Current Year    | Previous Year   | Current Year    | Previous Year   |  |
| 1   | 2    | 3     | 4               | 5               | 6               | 7               |  |
| 1. Revenue of sales and services                          | 01   | VI.25 | 159,250,258,171 | 134,788,810,579 | 159,250,258,171 | 134,788,810,579 |  |
| 2. Deductions   | 02   |       | 0               | 0               | 0               | 0               |  |
| 3. Net sales and services (10=01-02)                      | 10   |       | 159,250,258,171 | 134,788,810,579 | 159,250,258,171 | 134,788,810,579 |  |
| 4. Cost of goods sold                                     | 11   | VI.27 | 115,470,925,133 | 91,328,765,658  | 115,470,925,133 | 91,328,765,658  |  |
| 5. Gross profit (20=10-11)                                | 20   |       | 43,779,333,038  | 43,460,044,921  | 43,779,333,038  | 43,460,044,921  |  |
| 6. Financial incomes                                      | 21   | VI.26 | 3,162,060,192   | 5,996,982,186   | 3,162,060,192   | 5,996,982,186   |  |
| 7. Financial expenses                                     | 22   | VI.28 | 16,868,602,655  | 10,157,862,587  | 16,868,602,655  | 10,157,862,587  |  |
| - Include: Interest expense                               | 23   |       | 16,320,288,098  | 9,172,215,843   | 16,320,288,098  | 9,172,215,843   |  |
| 8. Selling expenses                                       | 24   |       | 274,018,237     | 0               | 274,018,237     | 0               |  |
| 9. General & administrative expenses                      | 25   |       | 5,421,882,283   | 6,426,643,693   | 5,421,882,283   | 6,426,643,693   |  |
| <b>10.</b> Net operating profit {30= 20+ (21-22)-(24+25)} | 30   |       | 24,376,890,055  | 32,872,520,827  | 24,376,890,055  | 32,872,520,827  |  |
| 11. Other incomes   | 31   |       | 371,683,860     | 682,734,771     | 371,683,860     | 682,734,771     |  |
| 12. Other expenses  | 32   |       | 232,885,072     | 0               | 232,885,072     | 0               |  |
| 13. Other profits (40=31-32)                              | 40   |       | 138,798,788     | 682,734,771     | 138,798,788     | 682,734,771     |  |
| 14. Profit before tax (50=30+40)                          | 50   |       | 24,515,688,843  | 33,555,255,598  | 24,515,688,843  | 33,552,255,598  |  |
| 15. Current corporate income tax expenses                 | 51   | VI.30 | 2,032,119,656   | 0               | 2,032,119,656   | 0               |  |
| 16. Deferred corporate income tax expenses                | 52   | VI.30 | 0               | 0               | 0               | 0               |  |
| 17. Profit after tax (60=50-51-52)                        | 60   |       | 22,483,569,187  | 33,555,255,598  | 22,483,569,187  | 33,555,255,598  |  |
| 18. EPS (*)   | 70   |       |                 |                 |                 |                 |  |

## **CASH FLOW STATEMENT (consolidated)**

Quarter I/ 2008 (Direct method)

Unit: VND

| Items   | Code | Note   | Current Year    | Previous Year     |
|---|------|--------|-----------------|-------------------|
| 1   | 2    | 3      | 4               | 5                 |
| 1. CASH FLOWS FROM OPERATING ACTIVITIES:  |      |        |                 |                   |
| 1. Cash received from sale or services and other revenue                              | 01   |        | 185,859,471,174 | 34,655,757,439    |
| 2. Cash paid for supplier   | 02   |        | 87,428,302,776  | 75,912,098,064    |
| 3. Cash paid for employee   | 03   |        | 18,895,360,543  | 22,770,207,930    |
| 4. Cash paid for interest   | 04   |        | 39,037,868,870  | 17,026,968,722    |
| 5. Cash paid for corporate income tax   | 05   |        | 0               | 0                 |
| 6. Other receivables  | 06   |        | 11,460,809,728  | 131,965,239,298   |
| 7. Other payables   | 07   |        | 15,416,692,383  | 13,078,920,602    |
| Net cash provided by (used in) operating activities                                   | 20   |        | 36,542,056,330  | 37,832,801,419    |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |      |        |                 |                   |
| Cash paid for purchase of capital assets and other long-term assets                   | 21   |        | 0               | 727,716,912,853   |
| 2. Cash received from liquidation or disposal of capital assets and other long-term a | 22   |        | 0               | 0                 |
| 3. Cash paid for lending or purchase debt tools of other companies                    | 23   |        | 0               | 70,000,000,000    |
| 4. Withdrawal of lending or resale debt tools of other companies                      | 24   |        | 89,857,600,000  | 174,673,574,280   |
| 5. Cash paid for joining capital in other companies                                   | 25   |        | 23,369,557,488  | 0                 |
| 6. Withdrawal of capital in other companies   | 26   |        | 0               | 0                 |
| 7. Cash received from interest, dividend and distributed profit                       | 27   |        | 2,060,831,706   | 5,375,060,728     |
| Net cash used in investing activities   | 30   |        | 68,548,874,218  | (617,668,277,845) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |      |        |                 |                   |
| 1. Cash received from issuing stock, other owners' equity                             | 31   |        | 218,329,557,488 | 0                 |
| 2. Cash paid to owners equity, repurchase issued stock                                | 32   |        | 0               | 0                 |
| 3. Cash received from long-term and short-term borrowings                             | 33   |        | 25,000,000,000  | 641,751,600,000   |
| 4. Cash paid to principal debt  | 34   |        | 61,122,310,231  | 31,997,160,000    |
| 5. Cash paid to financial lease debt  | 35   |        | 0               | 0                 |
| 6. Dividend, profit paid for owners   | 36   |        | 17,523,105,900  | 0                 |
| Net cash (used in) provided by financing activities                                   | 40   |        | 164,684,141,357 | 609,754,440,000   |
| Net cash during the period (20+30+40)   | 50   |        | 269,775,071,905 | 29,918,963,574    |
| Cash and cash equivalents at beginning of year  | 60   |        | 39,907,002,124  | 7,922,349,291     |
| Influence of foreign exchange fluctuation   | 61   |        | 0               | 0                 |
| Cash and cash equivalents at end of year (50+60+61)                                   | 70   | VII.34 | 309,682,074,029 | 37,841,312,865    |
|   |      |        |                 |                   |